

THE WANT ADS KEEP "SOMETHING DOING" ALL AROUND YOU ALL THE TIME

You noticed neighbor Jones, the other day, driving a fine looking horse—and you wondered possibly, where he had managed to "make a raise". It didn't occur to you, possibly, that neighbor Jones had exchanged the old piano for a new horse, at a total cash outlay of a "little loose change" for a want advertisement.

You noticed the Methodist preacher was riding a new-looking bicycle and you wondered if he had been given a raise of salary. As a matter of fact he owned two sets of Shakespeare—and he traded one of them for the wheel, with the aid of a three-line advertisement.

ALL AROUND YOU, ALL THE TIME, IN A HUNDRED WAYS, THE LITTLE CLASSIFIED ADS. ARE CAUSING THINGS TO HAPPEN.

You noticed, the other morning, that the corner drug store had changed hands—that new fixtures were being put in, a new sign over the door, new faces behind the counters; and it may not have occurred to you that a six-line Business Opportunity advertisement had brought a new business man to your neighborhood.

You noticed a gang of men at work digging a foundation for a house on the lot next door; and you learned that some "very good people" had recently bought it, and were to build a nice home on it. But nobody told you, perhaps, that a real estate ad., costing but one dollar, had effected the sale, and operated to give you a new neighbor.

THEY ARE KEEPING YOUR NEIGHBORHOOD LIVELY BY PROMOTING LITTLE TRADES AMONG THE PEOPLE. WHAT ARE THEY DOING FOR YOU?

RATES—1 CENT A WORD FOR THE FIRST INSERTION AND 1-2 CENT A WORD FOR ALL INSERTIONS THEREAFTER

HELP WANTED—MALE.



LET me pay you \$50 monthly. Only ten minutes of your time daily required. All work done in your home. No canvassing. No capital. Also show you how to start mail order home business. Instruction booklet and literature explaining business and above. Vouchers, Desk 424, Omaha, Neb.

WANTED—Young man about 18 years for assistant in chemical laboratory. Must be high school graduate. Preference given to applicant with chemical experience. Apply Mr. M. McLean, Chemist, Dodge Mfg. Co., Mishawaka, Ind.

YOUNG MEN WANTED to join the day and evening classes and learn the automobile business. A short time in our school will give you to accept one of the many positions open for repairmen, chauffeurs, demonstrators and automobile salesmen. We give students a full kit of tools and a text book free. Attend our Sunday morning lecture from 9 to 10 and let us explain our method of teaching. INDIAN MOTOR COLLEGE, 110 E. Sample St. Home Phone 3271.

LOCAL REPRESENTATIVE WANTED—No canvassing or soliciting required. Good income assured. Address National Co-operative Realty Co., 7-811 Market Building, Washington, D. C.

WANTED—Three neat appearing men to travel in Indiana, Illinois and Michigan to represent large manufacturing house. Liberal salary, commission and expenses to reliable men. Position permanent. Best Manufacturing Co., 495 Hinckley Block, Providence, R. I.

WILL pay Reliable Man or Woman \$12.50 to distribute 100 FREE pkgs. Perfumed Borax Soap Powder among friends. No money required. W. T. WARD COMPANY, 216 Institute, Chicago.

WANTED—Experienced milliners, steady position, good wages. Otto G. Mintz, 1231 W. Washington av.

WANTED—Factory labor. Apply at factory, 1102 S. Franklin st. McHenry Millhouse Mfg. Co.

WANTED—A young married man and wife to take charge of a milk station. Must give references and bond, good pay. Address Box 1-13, care News-Times.

WANTED—Day fireman by small manufacturing concern. Address P. O. Box 206 Mishawaka, Ind.

WANTED—Men. Can make from 12 to 18 a week. South Bend Dairy Co., 115 City Hall corner.

WANTED—Teamsters. \$1.75 per day. Go west to Ziegler, either car line, walk north. J. F. Reynolds.

MAIL CARRIERS WANTED—\$65 to \$100 month. South Bend examinations continuing. Specimen questions free. Franklin Institute, Dept. 807, Rochester, N. Y.

WANTED—For U. S. Army, able bodied unmarried men between ages of 18 and 35; citizens of the United States; of good character and temperate habits; who can speak, read and write the English language. For information apply to Recruiting Office, 120 N. Michigan st., South Bend, Ind.

EVERY MAN AND BOY to see the best lesson of the year. "His Mother's Birthday" at Columbia Sunday. No raise in prices. Any seat five cents.

REAL ESTATE SALES MANAGER WANTED

One who is able to finance himself for 60 or 90 days. To such we will turn over all business and inquiries from our extensive advertising. We handle PALM BEACH COUNTY, FLORIDA, properties. Many South Bend people have bought. We want this connection before winter strikes us. Our representative will reach South Bend Sept. 25th. If interested write.

DYANT & GREENWOOD
WESTMINSTER BLDG.
CHICAGO, ILLS.

PRACTICAL instruction in a garage and repair shop under the direction of the most skilled and high class automobile experts. A splendid automobile text book and kind of tools free to each student. Day and evening classes. Prices reasonable. Payment plan if desired. We teach you thoroughly in a few weeks' time. Write, call or phone for particulars. See Auto-Sales & Training School, 232 N. Michigan st., Both phones.

SALESMEN WANTED.
MEN WANTED in South Bend to sell best guaranteed vacuum sweeper proposition on the market. To give whole time, good profit. See J. G. Miller, care Oliver auto, between 9 and 10 Tuesday morning.

REAL ESTATE SALES MANAGER
WANTED—One who is able to finance himself for 60 or 90 days. To such we will turn over all business and inquiries from our extensive advertising. We handle PALM BEACH COUNTY, FLORIDA, properties. Many South Bend people have bought. We want this connection before winter strikes us. Our representative will reach South Bend August 25th. If interested write. DYANT & GREENWOOD, WESTMINSTER BLDG., CHICAGO, ILLS.

SALESMEN WANTED.
No experience required. Hundreds of positions open paying \$1,000 to \$5,000 a year. Position assured where you can earn good wages while you learn. Write nearest office, Dept. 495, National Salesmen's Training Association, Chicago, New York, Kansas City, San Francisco.

NEWS-TIMES WANT ADS

OFFICE HELP.

ALWAYS IN DEMAND.
THOMAS SCHOOL GRADUATES. Fall term opens Sept. 23. Night and day. Stenography, Typewriting, Office Methods, Special Typewriting, Course, Emp. Dept. American Trust Bldg. Bell 2204. Home 2210.

WANTED, YOUNG PEOPLE.—The Thirtieth Anniversary Fall term opening occurs Tuesday, Sept. 2. Get our catalogue and souvenir watch. Must be absolutely pure. Will take any quantity up to 1,000 lbs. Vanderhoof & Co. 127 E. Washington st.

AGENTS WANTED.

AGENTS WANTED.—Money, money, money. To those following my plans. Agents wanted, two in South Bend. Address G. B. F., care News-Times.

HELP WANTED—FEMALE.

WANTED—Waitress at 323 S. Michigan st.

WANTED—A girl to assist in housework. 109 Quincy st.

WANTED—Girl for general housework; no washing. Inquire of Burke, 625 Clinton st.

SPIRELLA CORSETS, year guarantee on boning. Bell 449; Home 1668.

WILL pay Reliable Man or Woman \$12.50 to distribute 100 FREE pkgs. Perfumed Borax Soap Powder among friends. No money required. W. T. WARD COMPANY, 216 Institute, Chicago.

WANTED—Experienced saleslady domestic department. Apply Grand Leader.

WANTED—Good German girl for general housework. 309 W. Marion st.

Every girl to see the big special "Mother's Birthday" at Columbia Theatre Sunday, any seat five cents. Mr. Erdhardt will sing.

WANTED—Experienced girl for housework and help in care of children. 627 Leland av.

WANTED—Bunch makers and rollers, steady work. L. S. Kent Cigar Co.

WANTED—Girl for stripping tobacco, good wages, steady work. L. S. Kent Cigar Co.

WANTED—Girls to learn cigar making; paid while learning. L. S. Kent Cigar Co.

WANTED—Young woman for Shift Making; no previous experience necessary; good pay while learning. Saturday afternoon. Wilson Bros. Shift Factory, W. Sample st.

SITUATIONS WANTED FEMALE.

WANTED—Washing and ironing. 819 E. Calvert st.

WANTED—Congenial young lady wishes home in which to earn board while attending business college. Will give her services mornings, evenings, Saturdays and Sundays. Call 551 Bell or Home 3551 for appointment.

SITUATION WANTED—MALE.

BOOKKEEPER. Time or Stock-keeping position wanted by a young man (20) experienced. Ready to accept position Sept. 1st. Please send me proposition of \$500.00 per month with opportunity for advancement. Resident of South Bend. Phone Home 438. Dr. 2510. Indiana Free Employment Office, Rooms 7 and 8, Tepp Bldg.

WANTED—Position by young man who wishes to attend high school, to work after school hours. Have had considerable office experience. Address A. B. C. News-Times.

HELP WANTED—MISCELLANEOUS.

LADY OR GENTLEMAN for manager; office to be established in South Bend. Experience not essential. Good proposition for right party. Answer quick. Williams, News-Times.

WANTED—Representatives, either sex, for tourney agency. Double your income. Positively no house-to-house canvassing. Williams, News-Times.

LOST AND FOUND.

LOST—Boston Bull pup, tan body, black and white markings. Finder return to 1025 W. Colfax av. Reward.

LOST—Saturday afternoon between Bay-er's grove and Cedar Point. Finder please call Bell phone 9173. Will give reward.

MISSING—A black and white Angora cat. Reward if returned to 129 N. Lafayette st.

Will party who took clothes from swimming hole, below 111 bridge, Thursday evening please leave same at 833 Forest av. No questions asked.

FOUND—A year-old heifer. Inquire of Stanislaus Kuspa, Hibberd Crossing.

STOLEN—From 435 S. Chapin, man's Ranges wheel. Black and red with conner brake. Reward if returned to 435 S. Chapin.

OFFICE HELP.

RELLEY BUSINESS SCHOOL. Fall term begins week of Sept. 1st. All commercial subjects. Day and night sessions. Call or phone for particulars. A VISIT TO OUR SCHOOL WILL CONVINCE YOU. 129 E. Wayne st. over Kinney & Co. Shoe Store. Phones—Bell 943; Home 2494.

WANTED—TO RENT.

WANTED TO RENT.—About middle September small strictly modern house in good location, no children, best references. Home phone 2359 or address Box 1-13, care News-Times.

WANTED—A 6 or 7 room house, modern or partly modern. Within reasonable distance of school. Address Box F. W. H. News-Times.

WANTED—To rent small flat or small house, family of three. Address Box N. care News-Times.

WANTED TO RENT.

WANTED TO RENT.—A small farm near South Bend. Address Box 13, News-Times.

WANTED—MISCELLANEOUS.

WANTED—Dressmaking or sewing to do by the day. Will go to sew. Address Mrs. L. J. Harding, 721 N. Hill st.

ATTENTION BEKEEPERS.

WANTED TO BUY.—Horses. Must be absolutely pure. Will take any quantity up to 1,000 lbs. Vanderhoof & Co. 127 E. Washington st.

WANTED—To introduce newly patented silver plated safety razor. Will send one on approval. Inquire of Bang Advertising Co., Elkhart, Ind.

WANTED—Young men and women, age 16 to 60, the best proposition in America, from 40 to 200 dollars per month for accidents and illness. 200 to 5,000 accidental death. Life insurance. Death from any cause 100 dollars. Quarantine indemnity suit amounts. Will save for 3 1/2 and up per day. Also ordinary life, limited, pay life and endowment policies from \$50 to \$10,000. For particulars address 1336 S. Lafayette or call Bell phone 1888.

PERSONAL.

MARRY.—An ideal matrimonial paper with descriptions wealthy, marriageable people and savings and money. For partial sealed, 10 cts. MRS. BELL, 1815 Magnolia av., Los Angeles, Cal.

SPIRELLA CORSETS, year guarantee on boning. Bell 449; Home 1668.

ANXIOUS about future, love, business, etc.? Send dime, stamp, date of birth for valuable predictions covering one year. Prof. J. Allison, Box A. B., Springfield, O.

MARRY if you are lonely. The Reliable Confidential Service Agency, 100 E. Washington st., South Bend, Ind. 1670, or from D. M. Shively, attorney for the trustee, over 104 S. Michigan st., Home phone 6318.

SPIRELLA CORSETS, year guarantee on boning. Bell 449; Home 1668.

FOR SALE—Gas stove, cheap. Inquire at 306 Garst st.

FOR SALE—Twenty stock ewes, six brood sows, second litter all due, pig within four weeks. Phone 4109.

FOR SALE—Good clean grocery stock and fixtures in town about 700, near South Bend. Bargain if taken at once. Address Box 1-12, News-Times.

FOR SALE—Two second-hand revolving barber chairs, good condition. Will sell \$100 if taken immediately. All night barber shop, under street car station.

FOR SALE—25-30 Marlin Repeater, one stock saddle, good as new. Call Bell phone 1504.

FOR SALE—Ice cream parlor and fruit stand, well equipped with a fine business, a little good mine for the right party. Will sell cheap or trade. Have other business proposition for selling. Inquire 419 Chapin st. Bell phone 573.

FOR SALE—Saw, blade sharpening machine, equipment and business, \$250.00 cash. A real snap. 1-11 care News-Times.

FOR SALE—Sectional houses, bargain, 42 sections, 6 tops and bases, all quarters. Call or write for particulars. F. H. Wurzer, 201 Summers Bldg.

FOR SALE—Large room, top desk, new safe and typewriter. Will sell. F. H. Wurzer, 201 Summers Bldg.

I WILL be on the market Saturday with clever money. C. A. Bunch, Lakeville, Ind.

FOR SALE. Automobiles, Motorcycles, Etc.

ONLY hotel in Ohio town, 2,500 population, clears over \$4,000 year net profit; will check over past years and prove earnings. Property of good must. Write for invoice and particulars. Frank Wilson, Kenton, O.

RENT A TYPEWRITER or ARMSTRONG. All makes. Machines for rent or sold on Easy Payments. Phone for sample machine. Bell 620; Home 1257.

Don't forget my Number, 127 W. Jefferson Boulevard.

WANTED—Surgeon wishing to locate in South Bend, would like to meet physician, corporation or fraternal organization interested in proposed establishment of small private hospital; have everything necessary except suitable building. Address Box J-10, care News-Times.

WANTED—Ideas. Write for List of inventions. Wanted by manufacturer. Write for prices offered for inventions. Our four books sent free. Patent secured or fee returned. Victor J. Evans & Co., Washington, D. C.

FOR SALE.—At a bargain on account of leaving city a shine parlor, good location. To rent peanut and popcorn wagon, as new, with good horse. The and see. Mishawaka, Ind. Home phone 158, Bell 1257.

SCREEN DOOR and windows should be ordered now. We make all kinds and those that last and fit. Miller Cabinet and Machine Shop, 816 Portage av. Home phone 2652.

LAWN MOWERS ground, 50c and 80c; Umbrellas repaired and recovered, \$1.00. Packing, Repainting, Upholstering, Finishing and Caneing. Will call for and deliver. 315 N. S. Louis st. Bell phone 2468.

FOR SALE.—Best equipped and paying garage in the city. Good reasons for selling. If you have money and mean business address 1-9, care News-Times.

JOHN L. GORNSTON. Furniture Packing, Repainting, Upholstering, Finishing and Caneing. Will call for and deliver. 315 N. S. Louis st. Bell phone 2468.

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FOR SALE—STORE BUILDING.

FOR SALE—Store building, two-story frame, and 6-room house adjoining. Thoroughly settled factory district. Bargain if taken at once, only part payment required, balance easy terms. Inquire Box H-146, care News-Times.

FOR SALE—HOUSEHOLD GOODS.

AUCTION SALE of a fine lot of household goods at 2 o'clock p. m. Thursday, Aug. 28, take S. Michigan at car. 130 E. Donald st.

FOR SALE—PLANOS.



Here is something special, that we have just taken in exchange on a player piano; regular \$300 piano, full iron plate, bushed tuning pins and good action. Will sell for \$100.00. This is a BARGAIN, and it will pay you to see it. Also a beautiful kimball organ, genuine walnut case, modern style, for \$140.00. **WOLCOTT MUSIC CO.**, 414 N. Michigan st. Bell phone 1671.

FOR SALE—MISCELLANEOUS.



SALEMAN BANKRUPT SALE. Thad M. Talcott, trustee for the estate of Gustav H. Ebeling, bankrupt, will offer at public auction on Thursday, Aug. 28th, 1913, at 10 o'clock at 133 S. Main st., the license of the bankrupt to carry him on a saloon business and the stock of liquor. The sale is made subject to the highest bidder and subject to confirmation of the referee. Full information can be obtained at the office of Mr. Talcott, trustee, over Ellet Drug Store, Home phone 1670, or from D. M. Shively, attorney for the trustee, over 104 S. Michigan st., Home phone 6318.

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FOR SALE.

Horses, Carriages, Wagons, etc.

FOR SALE—Good team, cheap. Call morning, noon and night. 905 W. Lafayette. Bell phone 3878.

FOR SALE—Horse and wagon. Inquire 127 West Washington st. Home phone 8300. Call Sunday.

FOR RENT—STORE ROOM.

FOR RENT—Meat market with fixtures. Call Bell phone 2035.

FOR RENT—Modern, steam heated store room with good basement, 44 feet on west side of North Michigan st. and 60 feet deep. Will lease as a whole or in part to suit desirable tenants. Good business location. Possession September 1. Inquire of J. A. Judle, 108 South Main st.

FOR RENT—Store 527 Portage av. To fight party will help to finance a grocery or other business taking interest in same. Inquire 417 Jefferson Bldg.

FOR RENT—FLATS.

FOR RENT—Five-room flat, modern, man and wife preferred, references required. Home phone 1357 or 1313. Also store building.

FOR RENT—Six-room flat, steam heat, gas, electricity, bath, third floor over the Chard & Thompson Bldg. Co. on S. Michigan st. Also two-room apartment with bath at same location. Rent very reasonable. Inquire Home phone 5666; Bell phone 806.

FOR RENT—Nicely furnished modern four room flat. Private bath. Will rent single or en suite. Also two nicely furnished rooms on ground floor, with private entrance. One has bedavenport. 325 S. Michigan st.

FOR RENT—Large rooming house with bath, well located and money maker; also suitable for two families. Nice deal to right party. In